

Skokie

Local Market Update / August 2018

+ 19.5%

0.0%

+ 9.7%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	August			Trailing 12 Months		
	8-2017	8-2018	+ / -	8-2017	8-2018	+ / -
New Listings	74	88	+ 18.9%	821	905	+ 10.2%
Under Contract (includes Contingent and Pending)	45	36	- 20.0%	470	463	- 1.5%
Closed Sales	40	51	+ 27.5%	480	465	- 3.1%
Median Sales Price*	\$316,250	\$345,000	+ 9.1%	\$319,250	\$340,000	+ 6.5%
Average Sales Price*	\$353,735	\$377,857	+ 6.8%	\$344,410	\$365,925	+ 6.2%
Percent of Original List Price Received*	96.9%	96.1%	- 0.8%	95.6%	95.2%	- 0.4%
Average Market Time	68	55	- 19.1%	77	73	- 5.2%
Inventory of Homes for Sale at Month End	187	185	- 1.1%	--	--	--

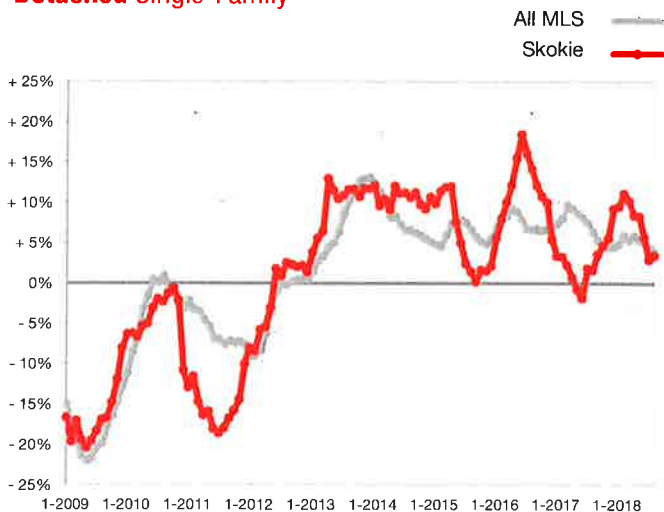
Attached Single-Family

	August			Trailing 12 Months		
	8-2017	8-2018	+ / -	8-2017	8-2018	+ / -
New Listings	49	59	+ 20.4%	481	492	+ 2.3%
Under Contract (includes Contingent and Pending)	23	20	- 13.0%	294	253	- 13.9%
Closed Sales	30	19	- 36.7%	304	257	- 15.5%
Median Sales Price*	\$177,550	\$189,000	+ 6.4%	\$182,750	\$189,000	+ 3.4%
Average Sales Price*	\$188,063	\$190,524	+ 1.3%	\$199,626	\$200,417	+ 0.4%
Percent of Original List Price Received*	97.7%	96.6%	- 1.1%	94.4%	94.7%	+ 0.3%
Average Market Time	45	25	- 44.4%	83	63	- 24.1%
Inventory of Homes for Sale at Month End	82	110	+ 34.1%	--	--	--

* Does not account for seller concessions. † Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. † All data from Midwest Real Estate Data LLC. Powered by iCR Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY.